

## MUTUAL FUNDS

A pool of assets managed by an investment company that buys and sells securities and other investments.

## NEGOTIABLE AGREEMENT

An agreement whereby the ownership of the instrument itself and its face value can be transferred, e.g., sold, from one person to another.

## NON-HOMESTEAD PROPERTY

Real property, other than the homestead, that the client owns or is purchasing.

## PERSONAL CARE CONTRACT (PCC)

**A legal, written contract, also referred to as a personal care agreement or personal service contract, executed between an individual or his authorized representative and the caregiver, often an adult child, relative or friend, in which the caregiver agrees to render services at fair market value (FMV) in exchange for reasonable payment. See Fair Market Value.**

**Reasonable payment is determined by comparing compensation paid by home-care agencies or other independent caregivers for similar services in the same locale at the specific time period when services were rendered.**

**The amount of any resource transferred to pay for personal care services is compared to the value of the personal care services after FMV is determined. A transfer for FMV incurs no penalty. When the value of the transfer exceeds the FMV of the services, the excessive amount is subject to a transfer penalty.**

## PRINCIPAL PLACE OF RESIDENCE

The dwelling the client considers his fixed, established home. The principal place of residence must be a home in which the individual has lived.

## PROCEEDS FROM SALE OF HOME

Net amount received by the seller, after satisfaction of all encumbrances and sale expenses.

## PROMISSORY NOTE

A written, unconditional agreement whereby one party promises to pay a specified sum of money at a specified time or on demand to another party. It may be given in return for goods, money loaned or services rendered.